

# POTOMAC SALES CO., INC.

1111 14TH ST. N.W. Phone M8668

## BULLETIN

Just Received—by Special Arrangement With Factory—a Few 1921

### DIXIE FLYER TOURING AND ROADSTERS

Frankly Surplus on Account of Overproduction

Differing but slightly from the 1922 model, we are yet able to offer them—while they last—at a startling reduction in price. We have always used the word "BARGAIN" conservatively, but HERE IT IS—

A spacious, speedy, sturdy car—magneto-equipped, with full floating axle, 41-horse-power engine, torque-tube drive—easy riding, smart in looks—all at a price hundreds of dollars below that of any other car of its class now on the market. And, best of all, back of each sale lies the good faith of a great factory and our own liberal service policy that accompanies each car sold by this house.

Terms to responsible parties.

## CITIZENS' RAIL RATE CHANGE

Proposals of Washington and Virginia Company Hotly Opposed.

Several rate changes proposed by the Washington and Virginia Railway Company, which, it is said, will soon be filed with the Interstate Commerce Commission, were vigorously scored Monday evening at a meeting of the Clarendon Citizens' Association by Fred L. Sharp, vice president and chairman of a special committee of the association, which attended a conference between railroad officials and members of various civic bodies of the county held last week, at which the proposals were discussed. President C. H. Taylor, the other member of the committee which attended the meeting, presided.

A letter to the company by Mr. Sharp, in reply to one received by President Taylor regarding the future policy of the company, in which he comments on the proposed changes, was read to the association and later endorsed.

Of all the proposals the one which drew the sharpest criticism from Mr. Sharp in his letter is that with respect to putting on sale by the company of a twenty-six trip ticket, good for one person and for one month from date of sale at a rate per trip of 16 1/2 per cent above the present rate per trip of the fifty-two trip ticket.

The letter states: "There has been no demand for such a ticket, and you were advised specifically at the conference Tuesday that we did not wish it. It cannot increase your revenues. The price of this ticket per trip would be in excess of the points-on-the-Falls-Church division, the same at Falls Church and but nine-tenths of 1 cent less at West Falls Church. It would be \$1.17 less per book than the twenty-five-trip book at Enola, and 90 per cent of your Mount Vernon division traffic unloading, or before reaching Alexandria, how can you expect this ticket to sell in any appreciable numbers, much less become a ticket that will attract patrons back to your lines? You do not expect to do so. That is your purpose in proposing it. Without intending this to be in any sense a threat, I advise you that if any such schedule is filed we shall protest it before the Interstate Commerce Commission."

The proposed change in the matter of handling the fifty-two-trip and the forty-six-trip tickets will be an advantage, the letter states, to a few patrons and will reduce the congestion at the ticket offices, but the advantages to the patrons will be offset by the increase in rates. Regarding the proposed time limit of five days on return tickets the writer states that he fails to see any substantial reason for any limit upon full-fare tickets, either going or coming. As long as commutation tickets are available, the letter continues, no one is likely to purchase a single one-way and round-trip tickets in quantities prior to the effective date of the increase in rates.

**Rebate Called Just.**  
The proposal of the company to give a rebate of the penalty imposed when passengers fail to purchase tickets upon boarding cars at ticket stations places the matter on a just basis, Mr. Sharp contends in his letter, and will be appreciated, as will the proposal to inaugurate a freight service from Washington to points on the Falls Church division, unless accompanied by an unreasonable advance in charges.

Mr. Sharp concludes his letter by stating that the representatives of the Clarendon Citizens' Association are much disappointed over the outcome of the conference, feeling, as they do, that except for minor matters, your position had been determined before extending the invitation to meet with you and that the conference was arranged for no other purpose than an endeavor to assuage the indignation which would be likely to arise, and will certainly now arise, upon filing schedules intended ultimately to impose further increases upon your patrons.

Following the reading of the letter Mr. Sharp, who is said to be one of the best posted men on railroad affairs in the county, declared that representatives of the commuters went to the conference thinking and hoping that some of their ideas would be considered, and possibly some of them adopted and given a trial, but such was not the case. He declared that if the company wants to get back its lost patronage and regain the public confidence it will have to adopt a spirit more accommodating to the general public.

Mr. Sharp stated that it was his opinion that if the Interstate Commerce Commission allowed the twenty-six-trip book, the company in six months' time would ask to have the twenty-five-trip book withdrawn.

**OPPORTUNITIES IN PERSIA EXPLAINED BY MINISTER**  
Representative Here Would Establish Technical and Financial Relations With America.

Mirza Hussein Khan Alai, envoy extraordinary from Persia to the United States, who recently arrived in Washington, today told in an interview of plans his country has of opening up "technical and financial" relations with the United States.

The Persian minister, educated in England and a student of American affairs, is personally as well as officially interested in friendly relations between his native land and this country for mutual advantage.

"The present government and parliament of Persia are again, after more than ten years of enforced silence and inactivity, most desirous of opening up the country by obtaining technical and financial assistance from America," he explained.

"They feel that the government and citizens of the United States, who are distinguished both by their spirit and enterprise and their humanitarian desire for the welfare of all nations, will not hesitate to extend, in the hour of need, the hand of friendship to their own kith and kin in Asia."

"A great opportunity is offered to you to profitably invest your capital in a big country rich in oil and other minerals, peopled by a sober, intelligent and industrious nation, earnestly desirous to have your help in money and advisers for the development of their country, knowing that you are the only politically disinterested state that has the means and ability to help them."

The minister concluded with the statement that it is a mistake to suppose that Persia has an inclination to be dominated by Moscow or by any other neighbor. "She ardently desires the safeguarding of her complete independence and the respect of the open door and equal opportunity for all nations in Asia," he added.

## WOMEN'S CLASS TO STUDY INTERNATIONAL MATTERS

Several Senators Consent to Lecture Before National Foundation on Policies.

Realizing that the United States is now the leading factor in the formation of international policies to be adopted by the various leading powers at the conference on limitation of armaments, decision was reached by a number of Washington women last night, at a meeting held at the Woman's National Foundation, to organize a class in "international relations," for the purpose of giving a thorough understanding of the world's problems to the women of Washington.

Several senators have consented to lecture and it is hoped to have a number of foreign statesmen discuss various aspects of the Washington conference during their stay here. The importance of women's influence was emphasized by George K. M. George, who presided at the meeting. Mr. George said The Hague conference was severely handicapped by the lack of the less informed press and public. The influence, he said, of a few well informed women in the circles they travel would aid in obtaining a helpful attitude toward matters of both national and international importance by those who heretofore have taken but a passing interest in them.

A series of twenty-two lectures has been planned to take place every Tuesday, with an important speaker every second and last Tuesday of the month, the first and third Tuesdays will be given to discussions and quizzing among the class members.

**POST OFFICE BUYS TWINE.**  
Twine is going down, if judgment can be found from bids made the Post Office Department. Bids were opened yesterday, the lowest bidder being a Boston firm, which quoted 18.20 cents per pound, as compared with 28 cents for the same article last year.

Bids were asked on 600,000 pounds of twine. The department annually uses, to tie mail, etc., 2,500,000 pounds of twine, a total of eighty carloads.

## FOUR D. C. MEN NAMED.

Veterans of Foreign Wars Put on Committee by Col. Woodside.

Four Washington men were named on the national legislative committee of the Veterans of Foreign Wars at the annual encampment yesterday in Detroit by the newly elected commander-in-chief, Col. Robert G. Woodside.

Edwin S. Bettelheim, Jr., former commander of the department here and resident of this city, was appointed chairman of the national legislative committee. The other three residents of this city appointed on the committee are Robert F. Parrott, judge advocate of the Washington department; Richard S. Jones, junior vice commander-in-chief and editor of the Stars and Stripes; and Melvin Ryder, member of Post 284 and member of the National Press Club.

Resolutions were adopted by the national encampment conferring the rank of posthumous honorary national aid (medal of honor section) on the unknown soldier to be buried at Arlington November 11. The organization also bestows upon this unknown

hero the national medal and insignia, which will be presented with due ceremony. The resolutions further provide the presentation of similar medal and insignia to the unknown dead of our allies in the world war.

## CAR SAFETY TO BE TOPIC.

American Electric Railway Association to Meet at Atlantic City.

Safety work in street railway operation is to be a special feature of the discussions at the fortieth annual convention of the American Electric Railway Association, which convenes in Atlantic City, October 3, and which will be attended by representatives of Washington's street railway systems.

Measures will be proposed for reducing hazards in traction operation to a minimum. President Philip H. Gaudin of the association, in his annual report, will describe the rehabilitating process in the electric railway industry which has been one of the interesting developments in the business world during the past year.

Open Nights Until 9 P.M.

## Splendid Values Prevail On Our Clean Sweep Sale

A Few Bargains in Used Knabe Grands.

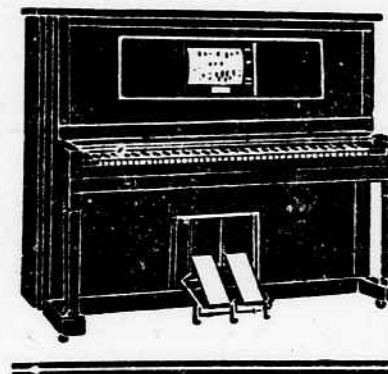
And Our Monthly Payments Make Buying Easy

A Few Bargains in Used Knabe Grands.

You must act quickly to benefit by this great sale. Why not take advantage like many others of this tremendous opportunity that these prices, these terms afford? Here may be seen some splendid makes of Players and Pianos at prices so reasonable and terms so easy that it is comparatively no effort to own one.

The prices alone positively do not convey to you the real musical worth of many of these instruments.

Make it a point to stop in today or tomorrow and listen to a few of them and you will convince yourself on the spot that this sale makes a purchase well worth while.



Used Players \$198 up Guaranteed

Easy Payments

Bench to Match

Free Delivery

These Are Splendid Values



Every instrument in this store, whether new or used, positively protected by written guarantee for from 1 to 10 years, according to condition.

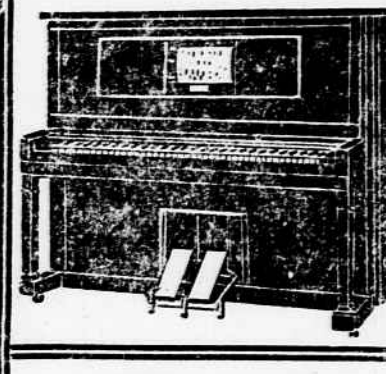
## Used and Slightly Used Instruments on Sale

Aeolian Player	\$198
Heinekamp Upright	\$98
Stuyvesant Player	\$198
Sohmer Upright	\$165
Woodward & Brown Upright	\$109
Haines Bros. Upright	\$93
Story & Clark Player	\$439
Solo Concerto Player	\$398
Marshall & Wendell Upright	\$50
Whitman Player	\$398
Story & Clark Player	\$549
Story & Clark Player	\$498
Emerson Angelus Player	\$439
Story and Clark	\$525

10 DOWN To Approved Credit

Take Long Time to Pay Balance

Brown & Simpson Upright	\$109
Behning Player	\$229
Brewster Upright	\$235
Guild Upright	\$119
Foster Upright	\$248
Seeburg Upright	\$179
Boudoir Upright	\$198
Berkley Upright	\$139
Wehle Upright	\$155
Peerless Upright	\$179
Knabe-Angelus Player	\$498
Kring Player	\$235
Billings & Co.	\$139
Story & Clark Player	\$519



Used Players \$198 up Guaranteed

Easy Payments

Bench to Match

Free Delivery

These Are Splendid Values



Privilege is given to exchange any time within one year from date of purchase for any piano or player of equal or greater value and all payments made on first credited in full on the second.

## While Prices are Low Use YOUR CREDIT

At the Phillip Levy Store

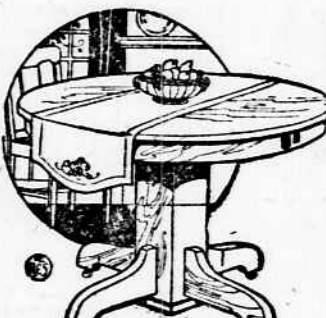


### Solid Oak Buffet

Rich golden finish, highly polished. Extra well made.

\$39.50

\$4 Cash—\$1 Weekly

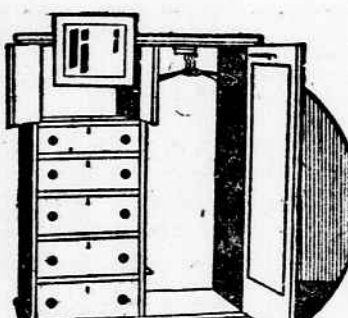


### Solid Oak Dining Table

Beautifully finished, highly polished; extends to 6 feet when open, with three leaves.

\$14.75

\$1.50 Cash—\$3 Monthly



### Chifforobe

Your choice of oak or mahogany finish; guaranteed construction. Must be seen to be appreciated.

\$38.75

\$3.50 Cash—\$1 a Week

### Porcelain-Top Kitchen Cabinet

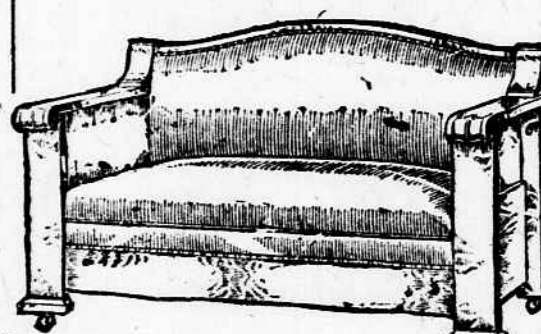
Solid oak, white enamel interior, roll-front curtain, porcelain sliding top. Exactly like illustration.

\$38.75



\$4.00 Cash—\$1 a Week

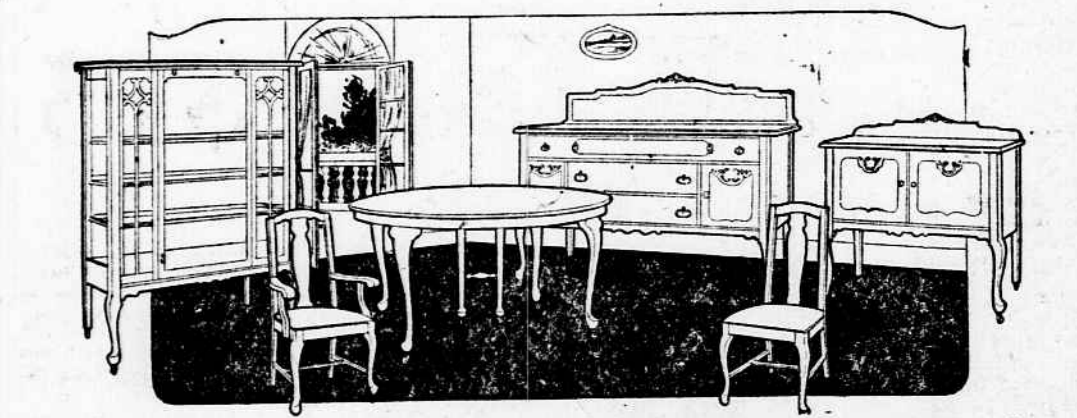
### Double Duty Duofold Beds



Oak or mahogany finish. Upholstered in black or brown leatherette. Prices start at

\$34.75

\$5.00 Cash—\$1 Weekly



### 10-Piece Dining Room Suite

Your choice of Walnut or Mahogany, consisting of 60-inch Buffet with mirror back, China Closet, Inclosed Serving Table, Extension Table, 48 inches wide (54-inch Table \$10.00 additional); 5 Side Chairs, 1 Armchair, seats upholstered in various shades of genuine leather.

\$259.00

\$25.00 Cash—\$3.50 Weekly

"Furniture of the Better Kind"  
**PHILLIP LEVY & CO.**  
DIVISION OF AMERICAN HOME FURNISHERS CORP.  
735 7th ST. N.W.—BETWEEN G & H.

Knabe Warerooms, Inc.  
J. H. Williams, Pres.  
1330 G St. N.W.

Open Nights Until 9 P.M.